

res ... GE COMMISSION

Washington, D.C. 20549

### ANNUAL AUDITED REPORT FORM X-17A-5 PART III

VF2-20-03

OMB APPROVAL

OMB Number: 3235-0

Expires: October 31, 2004 Estimated average burden hours per response.....12.00

SEC FILE NUMBER
8- 45074

#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	3 01/01/02		and ending 12	/31/02
·	MM/	DD/YY		MM/DD/YY
A. R	EGISTRANT I	DENTIFICA	TION	
NAME OF BROKER-DEALER: ( Die	on Finan	mal Cou	<b>^</b> ρ.	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF B			, ,	FIRM I.D. NO.
2455 EAST SU	NRISE BLVD.,	#307		
	(No. a	nd Street)		
FORT LAUDERD	ALE, FL 3330	)4		
(City)		(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF THOMAS R. NO	PERSON TO CO	NTACT IN REC	GARD TO THIS RE (954) 566-4	EPORT 1588
				(Area Code – Telephone Number)
B. AC	COUNTANT	IDENTIFICA	ATION	
INDEPENDENT PUBLIC ACCOUNTANT	Γ whose opinion is	s contained in th	nis Report*	
KELLY & KELLY	, CPA'S P.A.			
	(Name - if individ	ual, state last, first	, middle name)	
3020 N. FEDER	RAL HIGHWAY,	BLDG. 11, 2	nd FLOOR, FT.	LAUDERDALE, FL 3330
(Address)	(City)		(State)	(Zip Code)
CHECK ONE:				_
☐ Certified Public Accountant				ESSED
☐ Public Accountant			jq	BOCECOUS
☐ Accountant not resident in U	Inited States or an	y of its possess	ions.	ROCESSED  MAR 10 2003  THOMSON  THOMSON FINANCIAL
	FOR OFFIC	IAL USE ON	LY	THOMOGAL
				FINAIS

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

237

### OATH OR AFFIRMATION

my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of UNION FINANCIAL  of DECEMBER 31, 2002 are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:  NO EXCEPTION	
neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:	s
neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:	t
NO EXCEPTION	
11 0/	
OFFICIAL NOTARY SEAL GRACE G GANO	
NOTARY PUBLIC STATE OF FLORIDA Signature COMMISSION NO. CC832802	
MY COMMISSION EXP. MAY 3,2003 PRESIDENT	
Title	
Notary Public	
This report ** contains (check all applicable boxes):	
(a) Facing Page.	
<ul> <li>□ (b) Statement of Financial Condition.</li> <li>□ (c) Statement of Income (Loss).</li> </ul>	
(d) Statement of Changes in Financial Condition.	
(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.	
<ul> <li>(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.</li> <li>(g) Computation of Net Capital.</li> </ul>	
(g) Computation of Net Capital.  (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.	
(i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.	
(j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and t Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.	ne
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods	of
consolidation.	
(1) An Oath or Affirmation.	
<ul> <li>(m) A copy of the SIPC Supplemental Report.</li> <li>(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous a</li> </ul>	ıdit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



MEMBERS OF AMERICAN AND FLORIDA INSTITUTES AND NEW MEXICO SOCIETY OF CERTIFIED PUBLIC ACCOUNTANTS

JOHN F. KELLY, C.P.A. ELIZABETH M. KELLY, C.P.A. FT. LAUDERDALE (954) 561-0557 PALM BEACH (561) 368-0557 FAX (954) 561-2749 EMAIL: johnniiz@kellyandkelly.com WEBSITE: www.kellyandkelly.com PLAZA 3000, SUITE 11B 3020 NORTH FEDERAL HIGHWAY FORT LAUDERDALE, FLORIDA 33306-1417

#### Independent Auditor's Report

Board of Directors

Union Financial Corporation

We have audited the accompanying statement of financial condition of Union Financial Corporation as of December 31, 2002, and the related statements of income, changes in stockholder's equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Union Financial Corporation as of December 31, 2002, and the results of their operations and their cash flows for the year then ended in conformity with generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, III, and IV is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Also, We have examined the supplementary schedules on pages 12 and 13 and, in our opinion, they present fairly the information included therein in conformity with the rules of the Securities and Exchange Commission.

Kelly & Kelly, C.P.A., P.A.

Ft. Lauderdale, Florida

January 30, 2003

#### UNION FINANCIAL CORP STATEMENT OF FINANCIAL CONDITION For the Period Ended December 31, 2002

#### **ASSETS**

\$81,179

#### CURRENT ASSETS

	Bank Checking	\$ 
Barnett	Money Market Account	44,682
	at Clearing Firm	25,068
Accrued	Commissions	6,500
Prepaid	Expenses	4,373
TOT	TAL CURRENT ASSETS	

#### FIXED ASSETS

Furniture &	Equipment	15,840
Accumulated	Depreciation	(14,333)

TOTAL FIXED ASSETS \_\_\_1,507

#### OTHER ASSETS

TOTAL ASSETS \$82,686 ======

#### UNION FINANCIAL CORP STATEMENT OF FINANCIAL CONDITION For the Period Ended December 31, 2002

#### LIABILITIES AND EQUITY

#### CURRENT LIABILITIES

Accrued Expenses \$ 11,700

TOTAL CURRENT LIABILITIES \$ 11,700

LONG TERM LIABILITIES EQUITY

Common Stock 58,114
Additional Paid in Capital 24,500
Retained Earnings (3,393)
Current Income (Loss) (8,235)

TOTAL EQUITY 70,986

TOTAL LIABILITIES & EQUITY \$82,686

#### UNION FINANCIAL CORP STATEMENT OF INCOME (LOSS) For the Period Ended December 31, 2002

	12 Months Ended Dec. 31, 2002
REVENUES Commissions	\$ 186,327
Risk-less Principal Income Interest and Dividends	283 906
TOTAL REVENUES	\$ 187,516
EXPENSES	
Commissions	14,653
Clearing Fees	72,184
Auto	14,681
Bank Charges	99
Quote Machines	269
Contributions	1,000
Depreciation Dues & Subscriptions	2,977
Meals & Entertainment	2,754 9,692
S.P.I.C. Expense	150
Insurance	12,583
Office	4,464
Compensation	13,895
Professional Expense	8,262
Registrations & Assessments	5,471
Rent	12,356
Telephone	10,769
Taxes & Licenses	2,408
Travel	7,084
TOTAL EXPENSES	\$195,751
INCOME (LOSS) BEFORE INCOME TAX	(8,235)
NET INCOME (LOSS)	\$ (8,235) ======

EARNINGS (LOSS) PER SHARE (\$16.47)

See Accompanying Notes To Financial Statement

# UNION FINANCIAL CORPORATION STATEMENT OF CHANGES IN STOCKHOLDERS EQUITY FOR THE YEAR ENDED 12/31/02

	Capital Stock Common	Additional Paid in Capital	Retained Earnings
Balance at 1/1/02	\$58,114	\$24,500	\$ (3,393)
Net Income (loss)			(8,235)
Balance at 12/31/02	\$58,114 ======	\$24,500 ======	\$(11,628)

See Accompanying Notes To Financial Statements

#### UNION FINANCIAL CORPORATION STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS AND GENERAL CREDITORS FOR THE YEAR ENDED 12/31/02

Subordinated Liabilities at January 1,

\$ None

Subordinated Liabilities at December 31, \$ None

See Accompanying Notes To Financial Statements

#### UNION FINANCIAL CORPORATION STATEMENT OF CASH FLOWS FOR YEAR ENDED 12/31/02

Cash	Flows	from	Operating	Activity
CUDII	1 1000			110010

cash Flows from Operating Activity		
Net Income (loss) Adjustments to Reconcile Net Income to Cash Provided by Operating Activities:	\$ (	8,235)
Depreciation \$ 2,977		
Accrued Commissions 43,132		
Prepaid Expenses 306		
Accrued Expenses 44,711  Net Cash Used by Operating Activity	,	3,373)
Cash Flows from Funding Activities		<u> </u>
Net Cash Provided (Used) by Funding Activities		0
Beginning Cash	7	3,679
Ending Cash		0,306 =====

See Accompanying Notes To Financial Statements

#### UNION FINANCIAL CORPORATION NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2002

#### 1. Significant Accounting Policies

The companies accounts are maintained and the financial statements are prepared on the accrual basis of accounting. All transactions are executed by and cleared through WedBush Morgan Securities on a fully disclosed basis. Union Financial Corporation does not hold funds or securities for customers.

Customers' securities and commodities transactions are recorded on a settlement date basis with related commission income and expenses recorded on a trade date basis. Securities and commodities transactions of the Company are recorded on a trade date basis.

There are no repurchase and resale agreements.

Deferred income taxes are provided when income and expenses, principally relating to the valuation of trading and investment securities, are recognized in different years for financial and tax reporting purposes.

Depreciation is provided on a straight-line basis using estimated useful lives of five years. Leasehold improvements are amortized over the lesser of the economic useful life of the improvement or the term of the lease.

Statement of Financial Accounting Standards No. 107 "Disclosures About Fair Value of Financial Instruments" requires disclosure of estimated fair values to be disclosed whether or not they are recognized in the financial statements, provided it is practical to estimate such values. The company estimates that the fair value of it's financial instruments approximates their carrying value.

## 2. Cash and Securities Segregated Under Federal and Other Regulations

No cash on securities are required to be segregated under Rule 15c3-3 of the Securities Exchange Commission.

#### 3. Accrued Commissions

Accrued commissions are due to Union Financial Corporation from Wedbush Morgan Securities and Wedbush Morgan Securities for completed trades and are paid monthly.

#### 4. Capital Stock

The authorized, issued, and outstanding shares of capital stock at December 31, 2002, were as follows:

Common stock, one cent par value; authorized 10,000 shares; issued 500 shares.

#### 5. Pension Plans

The Company established a defined contribution profit sharing plan in 1995. The plan does not contain a pension benefit formula, but instead provides for discretionary contributions based on participant's compensation. Each periodic employer contribution is allocated to the eligible employees who perform services during that same period. Each period is employer contribution is allocated among separate accounts maintained for each employee and pension benefits are based solely on the amount available in each employee's account at the time of retirement.

#### 6. Commitments and Contingent Liabilities

The lease on the business premises has a non-cancelable term through August 31, 2003, with an aggregate remaining obligation of \$8,584.

#### 7. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (rule 15c3-1), which requires the maintenance of minimum net capital. At December 31, 2002, the Company had net capital of \$64,210 which was in excess of its required net capital of \$50,000.

#### 8. Income Taxes

The income tax provision consists of the following:

Federal State and Local	\$ 0 0
	\$ 0

Deferred income taxes are not applicable.

The federal income tax ordinary rate is the same as the actual effective rate.

#### 9. Earnings Per Share

Earnings (loss) per share of common stock was computed by dividing net income, by the weighted average age number of common shares outstanding for the year (500 shares).

There are no outstanding stock options.

#### 10. SIPC Assessment

SIPC registration and the assessment for the year has been paid at the minimum rate.

#### STATEMENT OF NET CAPITAL UNDER RULE 15C3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

## UNION FINANCIAL CORPORATION DECEMBER 31, 2002

Total Assets	\$ 82,686
Less Total Liabilities	11,701
Net Worth	70,985
Non-Allowable Assets	5,881
Total Allowable Assets	65,104
Excess on Blanket Bond Deductible	0
Total Tentative Net Capital:	65,104
Haircuts on Capital	894
Net Capital	64,210
Net Capital Requirement	 50,000
Excess Net Capital	\$ 14,210
Aggregate Indebtedness	\$ 11,701

Aggregate Indebtedness to Net Capital 18.22%

See Accompanying Notes to Financial Statement

# UNION FINANCIAL CORPORATION SUPPLEMENTARY INFORMATION DECEMBER 31, 2002

- 1. The following supplementary information is submitted:
  - A. Union Financial Corporation is exempt from the Possession and Control Requirements under Rule 15C3-3 as all transactions and Securities are through a Clearing Firm on Fully Disclosed Basis (Section K2ii).
  - B. The Audited Financial Statements are substantially in Agreement with the Focus Report.

#### REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17A-5

Board of Directors

Union Financial Corporation

In planning and performing our audit of the financial statements of Union Financial Corporation for the year ended December 31, 2002, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the consolidated financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a-5(g)(1) of the Securities Exchange Commission, we have made a study of the practices and procedures (including test of compliance with such practices and procedures) followed by Union Financial Corporation that were considered relevant to the objectives stated in rule 17a-5(g),(1) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and the reserve required by rule 15c3-3(e); (2) in making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by 17a-13; (3) in complying with the requirements for prompt payment for securities under section 8 of Regulation T of the Board of Governors of the Federal Reserve System; and (4) in obtaining and maintaining physical possession or control of a fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining and internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above Two of the objectives of an internal mentioned objectives. control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safequarded against loss from unauthorized use or disposition and that transactions executed in accordance with management's are authorization and recorded properly to permit preparation of financial statements in conformity with generally accounting principles.

Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. material weakness is a condition in which the design or operation of the specific internal control structure elements does not risk that to a relatively low level errors irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2002, to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities Exchange Commission, The New York Stock Exchange and other regulatory agencies which rely on rule 17a5-(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

Kelly & Kelly, C.P.A.s, P.A

Ft. Lauderdale, Florida

January 30, 2003